2019 - 2020

BUDGET

EAST PALO ALTO SANITARY DISTRICT

BUDGET MESSAGE

FISCAL YEAR 2019-2020

FINAL BUDGET

I am delighted to present the East Palo Alto Sanitary District Operating and Capital Budget for the Fiscal Year 2019-2020 for your consideration.

The objective is to have a balanced budget while simultaneously providing qualitative level of service to our customers. I am pleased that this spending plan is being achieved with minimal rate increases. This budget will be furthering the advancement of the District's vision, mission and core values.

BUDGET PRIORITIES

The operating and capital budget has been prepared to address the following priorities of the Board of Directors:

- 1. Sound utilities with high level of service to the community
- 2. Maintenance of fiscal responsibilities
- Provision for yearly capital improvement program to maintain the collection system
- 4. Provision for capital improvement program with our strategic partners
- 5. Provision for stable work force
- 6. Implementation of cyber security initiatives to protect our information system
- 7. Effective staff training
- 8. Minimization of cost of services
- 9. Compliance with Federal and State Regulations
- 10. Maintenance of stable contingency fund
- 11. Sound knowledge management initiatives
- 12. Effective management control system
- 13. Implementation of social marketing initiatives

BUDGET OVERVIEW

The Fiscal Year 2019/2020 budget is based on total projected revenues in the amount of \$5,948,374 and total budgeted expenses in the amount of \$5,766,000. This represents an increase of approximately 15.1% in projected revenues and a decrease of 2.72% in budgeted expenses, over previous year's budget.

REVENUE ESTIMATES

The revenues for the sewer services were estimated based on water consumption between April 30, 2018 and May 1, 2019.

Sincerely,

Akin Okupe, M.B.A.,P.E

General Manager

BUDGET

EAST PALO ALTO SANITARY DISTRICT

Approved Budget - General Fund #02545 Fiscal Year 2019-2020

	Actual	Approved	Approved
EXPENDITURES	Expenses 2017-2018	Budget 2018-2019	Budget 2019-2020
CODE SALARIES & EMPLOYEE BENEFIT		***	215 000
4111 Wages	331,844	520,000	315,000
4192 Directors Fees	63,654	65,000	65,000 295,000
4631 Employees Benefits	356,075	450,000	675,000
SUB TOTAL	751,573	1,035,000	0/3,000
OPERATION & MAINTENANCE	4.650	2 000	3,300
5188 Other Operating Supplies	4,659	3,000	30,000
5193 Office Expenses	31,991	35,000	60,000
5314 Election Expenses	56,015	20,000	22,000
5332 Membership	19,007	•	8,000
5341 Publication & Legal Notice	5,815	7,000	6,000
5416 Gas, Fuel	3,012	5,000	46,000
5459 Repair & Maintenance	28,630	45,000	4,500
5521 Rents & Leases	5,627	4,500	56,000
5638 Utilities	35,563	45,000	42,000
5721 Travel & Meeting	43,678	40,000	12,000
5731 Training & Education	13,748	15,000	2,184,000
5817 Contract Sewage Services	1,602,884	1,916,513	450,000
5858 Contractual Services	389,524	300,000	,
5861 Engineering Services	113,060	100,000	150,000 120,000
5872 Prof & Spec Services	93,600	113,600	•
5876 Professional Services	39,748	50,000	70,000 400
5958 Research & Monitoring		400	6,000
5966 Operating Supplies	2,371	6,000	•
5969 Special Expenses	38,331	26,000	30,000
6731 Insurance	49,336	47,300	56,000
6732 Legal Services	79,124	55,000	75,000
SUB TOTAL	2,655,722	2,834,313	3,431,200
CAPITAL & DEBTS		0.61 450	442 800
7211 Planned Debt Services	-	861,452	442,800
7311 Equipment Expenses	73,083	100,000	50,000
6322 Repay Treatment Plant	75,242	117,793	188,000 680,800
SUB TOTAL	148,325	1,079,245	000,000
OTHER CHARGES			
8810 Contingency			
SUB TOTAL		-	-
TRANSFERS TO OTHER FUNDS		077.000	275 000
7541 Construction/Replacement	1,200,000	375,000	375,000
7541 Treatment Plant Reserve	-	-	-
7541 Rate Stabilization		-	275 000
SUB TOTAL	1,200,000	375,000	\$ 5,162,000
GRAND TOTAL	\$ 4,755,620	\$ 5,323,558	\$ 5,162,000



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EAST PALO ALTO SANITARY DISTRICT APPROVED BUDGET SUMMARY FOR ALL FUNDS FY 2019-2020

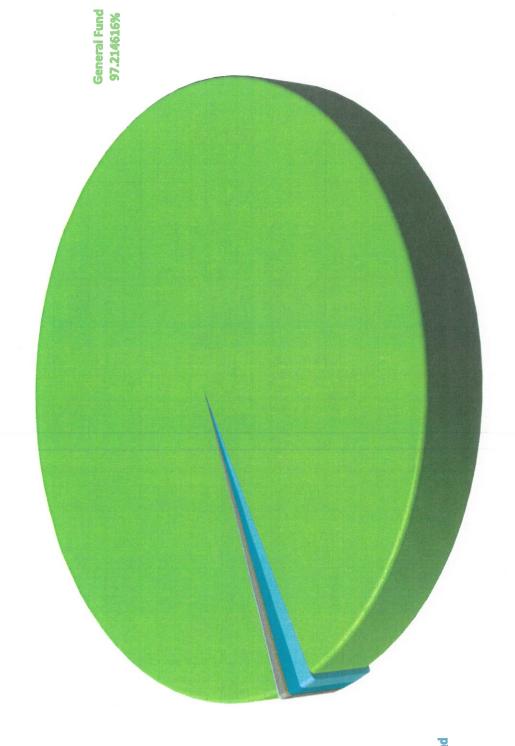
Expenditure For The Fiscal Year 2019-2020

General Connection Salaries and Employees Benefits 675,000 Operations and Maintenance 1,247,200 Treatment Plant (RWQCP) 2,184,000 Total Operating Expenditures 4,106,200	General Connection Fund Fee Fund	Construction Replacement	Tateral			
Fund 675,000 1,247,200 2,184,000 res 4,106,200		Replacement	Lateral	Treatment	Rate	All Funds
1. 2. 2. 4. 4. 4. 4. 4. 4. 4. 4. 4. 4. 4. 4. 4.			Replacement	Plant	Stabilization	
1		Fund	Fund	Fund	Fund	Total
ditures	- 675,000	1	1		1	675,000
ditures	1,247,200	1	1	1	1	1,247,200
	2,184,000	-	1		1	2,184,000
	4,106,200		1	1	1	4,106,200
Capital and Debts 680,800	- 680,800	79,000	1	•	1	759,800
Construction -	•	900,000	1	1	1	900,000
Total Budgeted Expenditures 4,787,000	4,787,000	979,000	ı	-	-	5,766,000

Revenue For The Fiscal Year 2019-2020 Based on \$600 Per Unit

		2545	2541	2546	2547	2548	2549	EP	EPASD
		General	Connection	Construction	Lateral	Treatment	Rate	All F	All Funds
		Fund	Fee Fund	Replacement	Replacement	Plant	Stabilization		
				Fund	Fund	Fund	Fund	Te	Total
Beginning Fund Balance	€9	10,676,145	\$ 1,254,089	\$ 2,727,685	\$ 106,267	\$ 1,541,282	\$ 62,134	\$ 16	16,367,602
Sewer Service Charges		4,752,374	-	-	ı	1	1	4	4,752,374
Property taxes		477,000	3	-	ı	•	1		477,000
Connection Fee		-	30,000	-	1	'	1		30,000
Interest Income		203,000	30,400	58,700	8,500	32,600	5,800		339,000
Rental Income		20,000							20,000
ERAF Rebate / Former RDAF	Н	300,000	•	-	-	1			300,000
Total Projected Revenue	\vdash	5,782,374	60,400	58,700	8,500	32,600	5,800	40	5,948,374
Interfund Transfers	+	(375,000)	(375,000)) 750,000		1	•		1
Total Available Revenues	99	\$ 16,083,519	\$ 939,489	\$ 3,536,385	\$ 114,767	\$ 1,573,882	\$ 67,934	\$ 22	22,315,976
	\vdash								
Ending Fund Balance	89	\$ 11,296,519	\$ 939,489	\$ 2,557,385	\$ 114,767	\$. 1,573,882	\$ 67,934	\$ 16	16,549,976

REVENUE FOR FY 2019-2020



Rate Stabilization Fund 0.097321%

Treatment Plant Fund 0.547009%

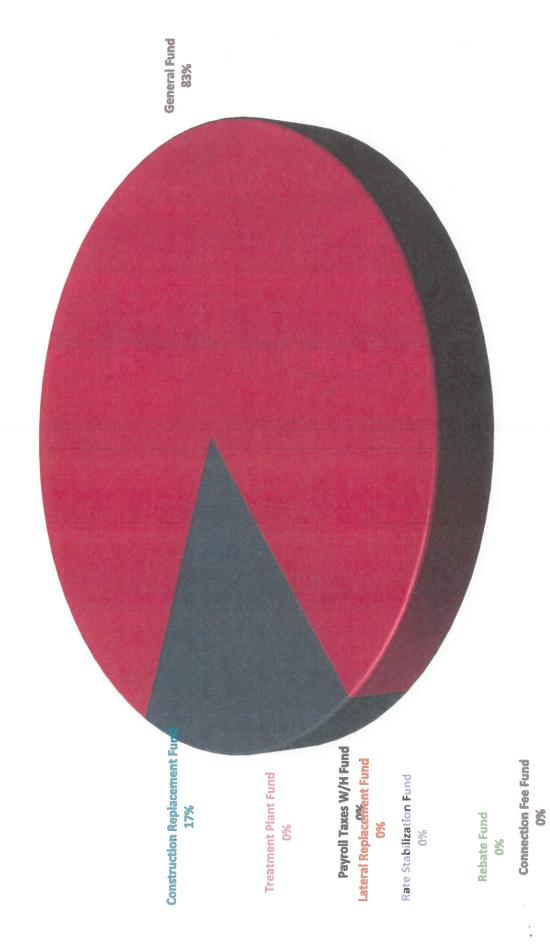
Lateral Replacement Fund 0.142625%

Payroll Taxes W/H Fund 0.000000%

Rebake fund O.Oooooo Construction Replacement Fund 0.984952%

Connection Fee Fund 1.013477%

EXPENDITURES FOR FY 2019-2020





SALARIES AND WAGES 4111

This account includes salaries, wages and other considerations for District employees chargeable to operations. This amount includes annual merit increase, overtime and differentials. Based on 40 standard hours work week for the entire fiscal year.

Actual expenses 017-2018	pproved Budget 018-2019	pproved Budget 019-2020
\$ 331,844	\$ 520,000	\$ 315,000

DIRECTORS FEES 4192

This account includes fees paid to directors for regular and special Board meetings and committee meetings and conference attendance

Ex	Actual kpenses 17-2018	E	oproved Budget 18-2019		Ē	oproved Budget 19-2020
\$	63,654	\$	65,000	±1	\$	65,000

EMPLOYEE BENEFITS 4631

This account includes:

Employee Retirement Systems
Health, Dental, Life, and Accident Insurance
Unemployment Insurance
State Disability Insurance
Worker's Compensation Premiums
Long Term Disability
Health Club Membership

E	Actual xpenses 017-2018	l	pproved Budget 018-2019	pproved Budget 019-2020
\$	356,075	\$	450,000	\$ 295,000

OTHER OPERATING SUPPLIES 5188

This account includes all operating expenses not includible in other expense categories

Ex	Actual openses 17-2018	В	proved udget 18-2019	В	proved sudget 19-2020
\$	4,659	\$	3,000	\$	3,300

OFFICE EXPENSE 5193

This account is used to record the purchase of various items used in day-to-day operations. The following are typical items reflected in this account:

Accounting & Reporting Forms
Books & Manuals
Envelopes, Postage
P.O. Box Rental
Stationary & Office Supplies
Small Stapling, Dating, & Numbering Machines

E	Actual kpenses 117-2018	В	proved Sudget 18-2019	В	proved udget 19-2020
\$	31,991	\$	35,000	\$	30,000

ELECTION EXPENSE 5314

This account includes reimbursement to San Mateo County for the costs of election notices, printing of ballots and contractual election services rent of polling places and ballot boxes, pay of election officials and other election expenses.

E	Actual openses 117-2018	Bue	roved dget -2019	Ē	oproved Budget 19-2020
\$	56,015	\$	-	\$	60,000

MEMBERSHIP 5332

This account includes the cost of memberships in societies, associations of officials, trade associations, and other organizations.

Ex	Actual xpenses 17-2018	Ë	oproved Budget 18-2019	Ė	oproved Budget 19-2020
\$	19,007	\$	20,000	\$	22,000

PUBLICATION AND LEGAL NOTICE 5341

This account includes the cost of the publication of legally required notices and reports. This includes:

Advertisements

Bids for Purchases

Bond Sales Notices

Budgets

Delinquent Tax List

Employment Opportunities

Financial Reports

Newsletters

Ordinances

Proceedings of Governmental Body

Public Hearing Notices

Legal Notices

Board Meetings Broadcasting

Exp	ctual benses 7-2018	В	proved udget 18-2019	В	proved udget 19-2020
\$	5,815	\$	7,000	\$	8,000

GASOLINE, OIL, AND FUEL 5416

This account includes the cost of fuel and oil used in the operations of motor vehicles and equipment. This would include the cost of gasoline used in the production of power to operate pumps and other equipment.

E	Actual xpenses 117-2018	B	proved Sudget 18-2019	В	proved Budget 19-2020
\$	3,012	\$	5,000	\$	6,000

REPAIRS AND MAINTENANCE 5459

These expenditures represent the cost of repairing and maintaining the District's equipment & pipelines, including vehicles, mobile equipment, and office equipment.

Ex	Actual openses 17-2018	В	proved udget 8-2019	В	proved udget 9-2020
\$	28,630	\$	45,000	\$	46,000

RENTS AND LEASES 5521

This account includes rents and leases paid for the use of the security systems, postage meter, improvements and equipment. This includes amounts paid under operating lease agreements.

E	Actual openses 117-2018	В	proved udget 18-2019	В	proved Sudget 19-2020
\$	5,627	\$	4,500	\$	4,500

UTILITIES 5638

This account includes the cost of:

Electricity
Heating & Cooling Supplies for Buildings
Natural Gas
Telephone
Water
Solid Waste Disposal

E	Actual openses 17-2018	E	oproved Budget 18-2019	E	oproved Budget 19-2020
20	16-2017	20	17-2018	20	18-2019
\$	35,563	\$	45,000	\$	56,000

TRAVEL AND MEETING 5721

This account includes the cost of:

Board of Directors Travel
Gasoline Used in Travel
Leased or Rented Vehicles
Reimbursement for Private Vehicle Use
Reimbursement for Meals, Lodging, and Conference Expenses
Bridge Tolls, Study Materials, Train or Bus Fare, Airline Tickets, and
Any Other Travel Expense

Ex	Actual xpenses 117-2018	Ē	oproved Budget 18-2019	Approved Budget 2019-2020	
\$	43,678	\$	40,000	\$	42,000

TRAINING AND EDUCATION 5731

This account includes the cost of continuing professional education, as well as employee training, development, seminars, conferences, and staff reorganization for cross training. These expenditures are intended to improve the capability, productivity, and efficiency of the District's staff.

E	Actual openses 117-2018	E	oproved Budget 18-2019	E	proved Budget 19-2020	
\$	13,748	\$	15,000	\$	12,000	

CONTRACT SEWAGE 5817

This account represents reimbursement for sewage treatment charges to the Regional Water Quality Control (RWQCP) including the administrative general components of the sewage treatment contract.

Actual	Approved		Approved	
Expenses	Budget		Budget	
2017-2018	2018-2019		2019-2020	
\$ 1,602,884	\$	1,916,513	\$	

CONTRACTUAL SERVICES 5858

This account includes the cost of outside services of a professional nature and not chargeable to another category.

E	Actual xpenses 017-2018	İ	pproved Budget 918-2019	Ė	oproved Budget 19-2020
\$	389,524	\$	300,000	\$	450,000

ENGINEERING AND MANAGEMENT SERVICES 5861

This account includes professional engineering services provided by outside engineering consultants.

E	Actual xpenses 017-2018	I	pproved Budget 018-2019	Approved Budget 2019-2020	
\$	113,060	\$	100,000	\$	150,000

PROFESSIONAL AND ACCOUNTING SERVICES 5872

This account includes professional accounting and audit services. The District currently contracts with two local CPA firms for professional accounting and auditing services.

Ex	Actual openses 117-2018	Approved Approved Budget Budget 2018-2019 2019-2020		Budget
\$	93,600	\$ 113,600	\$	120,000

PROFESSIONAL SERVICES 5876

This account includes the cost of professional services not reflected in other areas. This includes:

Actuarial Studies
Appraisals
Board Commissioned Studies
Fiscal Agent's Fees
Management Salary Surveys
Human Resources Consultant
Board Workshops
Special Projects

Ex	Actual spenses 17-2018	E	oproved Budget 18-2019	Ē	oproved Budget 19-2020
	39,748	\$	50,000	\$	70,000

RESEARCH AND MONITORING 5958

This account includes the cost of laboratory and field test analysis. It also includes monitoring of industrial discharge, the implementation of source control monitoring.

Exp	tual enses ′-2018	В	proved udget 8-2019	Bı	oroved udget 9-2020
\$	_	\$	400	\$	400

OPERATING EXPENSE 5966

This account represents all those supplies which are used for District Operations but are not Capital Items (rather, they are "expendable"). These include pipe, couplings, chemicals, safety materials, tires, etc..

Ex	Actual penses 17-2018	, B	proved Sudget 18-2019	Approved Budget 2019-2020	
\$	2,371	\$	6,000	\$	6,000

DISTRICT SPECIAL EXPENSE 5969

This account includes all operating expenses not included elsewhere. The district charges various special projects and unanticipated expenditures, and refunds for overpayment of sewer service charges, replenish imprest account for payment of travel expenses and refreshments.

Ex	Actual openses 117-2018	B	pproved Budget 18-2019	В	proved udget 19-2020
\$	38,331	\$	26,000	\$	30,000

INSURANCE 6731

This account includes the cost of insurance premiums for fire, burglary, public liability, collision, property damage, individual and blanket bonds, money and securities, boiler and forgery. Insurance premium dividends or refunds shall be credited to this account.

E	Actual xpenses 017-2018	Ē	pproved Budget 118-2019	Ē	oproved Budget 19-2020
\$	49,336	\$	47,300	\$	56,000

LEGAL SERVICES 6732

This account includes the cost of legal services by outside law firm for defending cases in the court of law and providing advice in the legal matters. The district currently contracts with law firm to work as district legal counsel.

E	Actual kpenses 117-2018	Ė	pproved Budget 18-2019	B	pproved Budget 19-2020
\$	79,124	\$	55,000	\$	75,000

PLANNED DEBT SERVICES 7211

This account includes new debts.

Expe	tual enses -2018	1	pproved Budget 018-2019	pproved Budget 019-2020
\$	-	\$	861,452	\$ 442,800

EQUIPMENT 7311

This account includes spending for capital items, such as machinery, long term use equipment, vehicle for the district's daily operation.

Ex	Actual openses 117-2018	1	pproved Budget)18-2019	E	pproved Budget 19-2020
\$	73,083	\$	100,000	\$	50,000

REPAY TREATMENT PLANT 6322

This account is used to charge the fixed asset component of the contract with the Regional Water Quality Control Plant.

E	Actual xpenses)17-2018	1	pproved Budget 018-2019	1	pproved Budget 019-2020
\$	75,242	\$	117,793	\$	188,000

CONTINGENCIES 8810

This account represents the amount estimated for unforeseen purposes.

Actual	Approved	Approved
Expenses	Budget	Budget
2017-2018	2018-2019	2019-2020

TRANSFER TO CONSTRUCTION AND REPLACEMENT 7541.46

This account includes the transfers made to funds maintained for the construction and replacement of major capital projects.

	Actual Expenses 2017-2018	pproved Budget 018-2019	pproved Budget 019-2020
\$	1,200,000	\$ 375,000	\$ 375,000

TRANSFER TO TREATMENT PLANT RESERVE FUND 7541.48

This account includes the transfers made to funds maintained for Treatment Plant Reserve.

Actual	Approved	Approved
Expenses 2017-2018	Budget 2018-2019	Budget 2019-2020
	\$ -	\$

TRANSFER TO RATE STABILIZATION FUND 7541.49

This account includes the transfers made to funds for the purpose of maintaining the current wastewater rates.

Actual	Approved	Approved
Expenses	Budget	Budget
2017-2018	2018-2019	2019-2020